## Good Shepherd Communities Proposed P&L 2023

	Projected	Approved	Proposed
INCOME	2022 Actual	2022 Budget	2023 Budget
GSFH Management Services Allocation	1,061,820	1,061,820	1,192,552
GSCF Management Services Allocation	236,089	236,089	125,907
<b>GSVE Management Services Allocation</b>	1,351,746	1,351,746	1,460,511
Chase Management Services Allocation	524,345	524,345	701,338
Total Management Services Revenue	3,174,000	3,174,000	3,480,308
Grant - Employee Recognition	2,503	2,500	2,500
Investment Revenue	343	400	400
Other Misc Revenue	0	0	
Sold Staff Services	112,145	. 0	0
Unrealized Gains & Losses	. 0	0	
Total Other Revenue	114,991	2,900	2,900
Total Revenue	3,288,991	3,176,900	3,483,208
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<u>EXPENSES</u>			
Salaries	2,337,461	2,176,710	2,553,804
Benefits	389,740	587,712	431,771
Advertising	34,621	63,000	131,933
Depreciation	0	0	. 0
Audit, Legal, and Consulting Fees	20,564	25,820	26,020
Utilities & Communications	9,117	6,000	11,500
Employee Recognition	1,848	2,500	2,500
Purschased Services & Repairs	73,650	112,647	108,450
Insurance	11,499	11,510	11,510
Rental - Office	88,200	88,200	88,200
Supplies - General	50,512	36,918	49,350
Other Direct Expenses	58,531	63,883	68,170
COVID-19 (non-wage related)	0	2,000	0_
Total Operating Expenses	3,075,743	3,176,900	3,483,208
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Net Income/(Loss)	213,240	U .	V